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# **Effectively Managing COVID Impact on Airport Operations**



#### **Aligning Business Position**



Cash conservation through rescheduling of our Capex plan



Consolidation of infrastructures to adapt to the nature of traffic and reduce operating costs.

✓ Initially closed Terminal 1 & 2 and is now operating from only Terminal 3 at Delhi Airport for both international and domestic flights



Reviewed all budgets which has resulted in reducing operating expenses significantly



Ensuring maximum security & safety to our customers to restore their confidence through adoption of latest technologies and processes in sanitization and contactless travelling

#### **Response Amidst Unprecedented Pandemic**

Vande Bharat Mission

 Repatriation initiative by the Ministry of Civil Aviation

**Establishment** of Air Bubbles

 Bilateral arrangements with 21 nations including US, France, UK, Canada, Germany, UAE etc.

'Test on Arrival or pre-Embarkation'

- Test on Arrival facility at CEBU Airport since June'20
- DIAL started onsite Covid test center and lounge facility w.e.f. Sept 11,2020

Low risk of transmission in Aviation

- Cabin air is freshened every 2-3 minutes with a mixture of fresh air and air being filtered through HEPA filters
- Clean and hygienic conditions through periodic sanitation

Strong recovery in domestic traffic; expected to continue going forward

### **Technological Development to Aid Air Traffic**



# Rapid testing of Covid

- FDA has authorized first finger-prick blood Covid 19 test for point-of-care use. Point-of-care testing is testing performed outside of a lab, close to the patient e.g. in doctor's office, hospital room, or anywhere the patient is.
- India and Israel are conducting trials on a Rapid Testing Gun that have the potential to detect Covid 19 in 30 seconds. The work on the rapid COVID-19 testing project is in advanced stage
- U.S.A has also authorised a 15-minute Covid test from Abbott Laboratories to be priced at USD 5.
- Singapore's Breathonix has done clinical trials of 60-second COVID-19 breathalyzer test which has at least 90% accuracy. Such a test can be used for mass screening in high-traffic areas, such as airports, hotels, transportation hubs etc.

#### **Vaccination**

- As per World Health Organization, 150 plus Covid-19 vaccines are presently in development, with ~44 candidates in clinical trials and 11 undergoing late-stage testing
- Pfizer and BioNtech announced vaccine candidate against Covid 19 achieved success in first interim analysis from phase 3 study and was found to be more than 90% effective in preventing COVID-19
- AstraZeneca Plc, in collaboration with University of Oxford, is expected to release data of its vaccine's late-stage clinical trial soon and vaccine shot is likely to be deployed before Dec 2020, with the UK's health regulator starting rolling review of the candidate this month

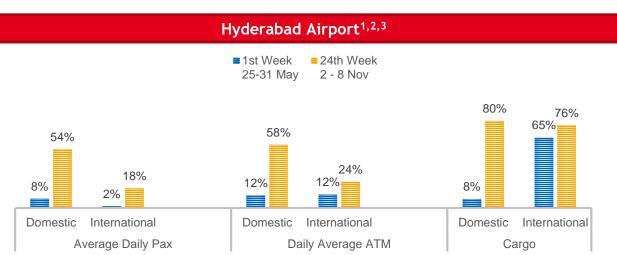
Seeing gradual return of confidence of people to travel, with safety being the primary factor Development of "Rapid Testing" and "Clean Air" advantage to boost Air Travel Confidence

### **Encouraging Trends in Recovery**

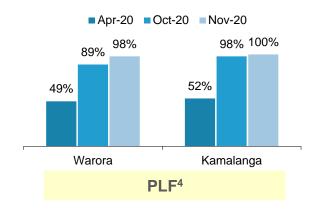








# Energy Business - PLFs recovered substantially



#### Highway Business<sup>1</sup>

- Hyderabad Vijayawada and Ambala Chandigarh expressways recorded 93% and 90% traffic as compared to pre-Covid levels in October 2020
- Revenues in remaining two projects not impacted as they are annuity projects

- 2. Pre-covid benchmark to average daily traffic for the entire FY20 (excluding March 2020)
- 3. Govt had allowed 33% capacity for the airlines till June 25, 2020 and increased to 45% till September 2, 2020 post which the cap has been increased to 60%

Note: 1. %ages of pre-Covid levels and are non-adjusted gross numbers

<sup>4.</sup> Nov-20 data is till 6 November 2020





# **Strategy Update**



Significant Move Towards Deleveraging

**2** Vertical Demerger to create further value for shareholders

Divestment of Select Assets across Businesses

# **Significant Move Towards Deleveraging**



#### **Transaction Details**

#### Minority stake sale of 49% in GMR Airports Ltd (GAL)



Investment Amount ✓ INR 98.13bn received

■ Tranche I: INR 52.5bn received in February 2020

Tranche II: INR 45.7bn received in July 2020

- Including INR 10bn primary capital @ GAL
- Balance secondary cash inflow at corporate level
- ✓ INR 10.60bn, currently part of Earn-outs to be received by FY24
  - subject to the achievement of certain performance related targets by GMR Airports Limited
- ✓ INR 44.8bn, further earn-outs in form of equity shares
  - Earn-outs achievements can potentially increase GMR stake up to 59%



**Status** 

✓ Transaction completed



Utilization of Proceeds

✓ Servicing of debt and exit for private equity investors in GAL

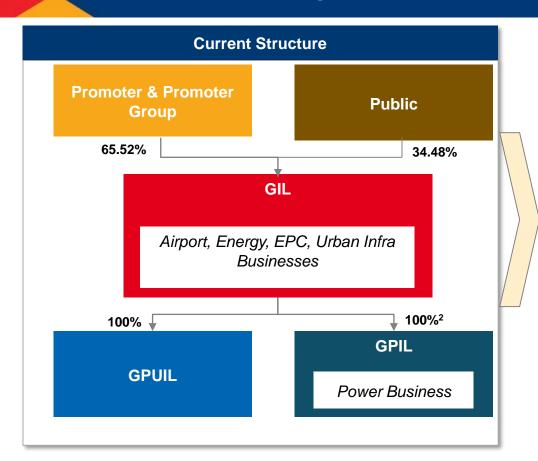
Deleveraging is expected to result in improved cash flows and profitability over the medium term

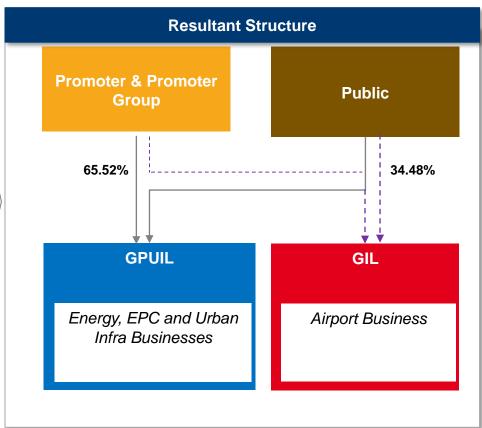
<sup>\*</sup>Linked to achievement of certain agreed operating performance metrics and receipt of certain regulatory clarifications over the next ~5 years;

<sup>\*\*</sup>including Earn-outs on consummation

## Strategic Group Restructuring to Unlock Value<sup>1</sup> (1/2)







The Scheme of Arrangement has been filed with Stock Exchange and is subject to necessary approvals from shareholders, creditors and regulatory authorities

**Move to Create India's only Pure-Play Listed Airports Company** 

Note: 1. subject to the customary approvals from the Stock Exchanges, SEBI, NCLT. Shareholders and Creditors, etc.

- 3. Directly and indirectly
- 2. "GPIL" GMR Power Infra Limited; "GPUIL" n GMR Power and Urban Infra-Limited; GILLat GMR Infrastructure Limited omise I Learning and Inner Excellence I Social Responsibility I Respect for Individual

# Strategic Group Restructuring to Unlock Value<sup>1</sup> (2/2)



#### **Rationale for Demerger**



Value unlocking of Airport & Non-Airport businesses



Simplification of the Corporate Holding Structure



Enable both Airport & Non-Airport businesses to chart out their respective growth plan independently



Multiple platforms to raise fund to grow respective businesses – both from private & public market



Reduction of WACC for the Airport Business

#### **Schemes of Arrangement**

- Demerger of the Non-Airport Business of GIL into GPUIL as a going concern
- Mirror shareholding of GIL in GPUIL with all existing shareholders of GIL becoming shareholder of GPUIL in same proportion.
- Issue of 1 additional share of Rs.5/- each of GPUIL for every 10 shares in GIL of Re.1/each as on the record date
- All existing shareholders of GIL to continue their same shareholding in GIL
- Amalgamation of GPIL with GIL as a step preceding demerger
- Appointed date fixed at April 1, 2021

Scheme is expected to be in the best interests of the Companies and their respective shareholders, employees and creditors

#### Plans to Divest Select Assets across Businesses



# Port & Industrial Land

- Signed Definitive Agreements for divestment of entire 51% stake in KSEZ to Aurobindo Realty and Infrastructure Pvt. Ltd.
- Consideration for the equity stake and sub-debt in KSEZ INR 26.1 bn
  - INR 16 bn to be received on the closing date

#### Power Business

- Cash flow from thermal assets sufficient to service the interest
- Strong prospects for divestment of thermal assets given improved performance
- Monetisation of Barge Plant SPA¹ signed, partial consideration received

#### **Highways**

- Debt to be pared from favourable judgment on significant arbitration claim
- Monetization to gain momentum post arbitration claim settlement

# Coal Mines (Indonesia)

- To re-start the process of divestment once coal prices stabiles
- Despite Covid pandemic and subdued coal prices, coal mining business has shown improved operating performance

Double dip: Divestment of assets to lead reduction of consolidated debt; and Equity value to facilitate reduction in corporate level debt





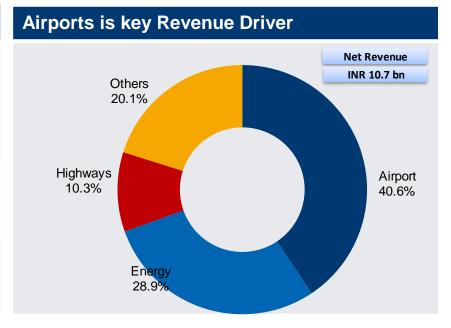
# **GIL Performance Highlights – Q2FY21 (YoY)**



#### **Consolidated Financials**

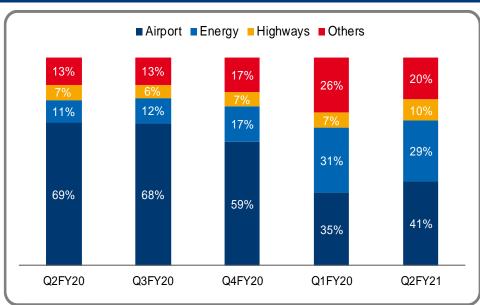
- Net Revenues ▼30% YoY due to unprecedented Covid pandemic
  - o Airport business revenues ▼59% YoY
- EBITDA of INR 1.4 bn in Q2FY21 vs INR 6.4 bn in Q2FY20 on lower revenue
- Net Loss after tax ~INR 7.5 bn in Q2FY21 vs INR 4.6 bn in Q2FY20

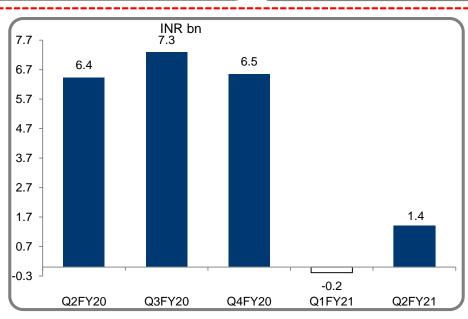
Q2FY21 operational performance							
Airports - Traffic	0	Delhi: ▼76% at 4.1 mn pax					
growth (YoY) <sup>1</sup>	0	Hyderabad: ▼72% to 1.5 mn pax					
	0	Cebu: ▼99% to 0.04 mn pax					
Energy - PLF <sup>2</sup>	0	Warora: 84% vs 68% YoY					
	0	Kamalanga: 82% vs 51% YoY					
Highways - Traffic	0	Hyderabad-Vijaywada: ▼5%					
growth (YoY)	0	Ambala-Chandigarh: ▼18%					



<sup>1.</sup> Covid situation from end of Feb'2020 impacted traffic; 2. PLF including alternate power

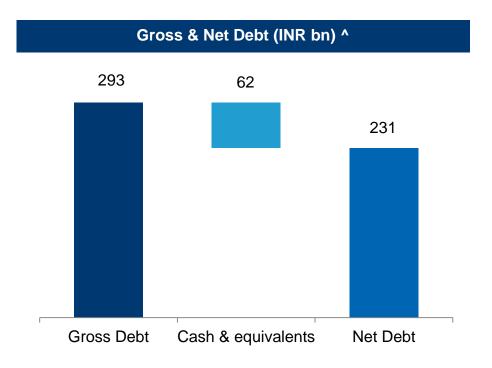
# 18.1 15.3 10.7 9.6 10.7 Q2FY20 Q3FY20 Q4FY20 Q1FY21 Q2FY21

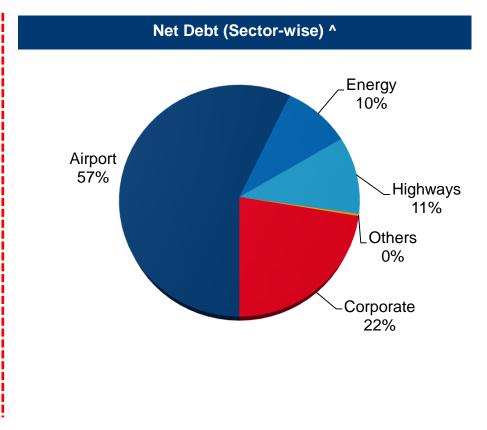




#### **GIL Consolidated Debt**







Note: FCCB not considered in debt, ^ As on September 2020

**Note:** Debt under 'Other Segment' pertaining to land assets (Kakinada) is not considered as definitive agreement for divestment is signed



# **Airport Business**

#### **Key Developments in Q2FY21 - Airport Business**



#### **Delhi Airport (DIAL)**

- Revenue growth (▼56% YoY)
  - Aero revenue (▼65% YoY) and Non-aero revenue (▼41% YoY)
  - CPD Rentals (▼94% YoY) mainly on non-recognition of revenue from new contracts with Bharti Realty
- Aero revenue impacted by
  - Decline in traffic due to unprecedented Covid pandemic and subsequent flight capacity restrictions announced by the Govt.
- Non-aero revenue impacted by lower traffic as
  - Retail incl. Duty Free (▼86% YoY)
- Operational EBITDA profit of INR 109 mn in Q2FY21 (vs INR 2.6 bn in Q2FY20) on Covid impact
- Emerged as world's 2<sup>nd</sup> safest airport as per Safe Travel Barometer which assessed more than 200 airports

#### **Hyderabad Airport (GHIAL)**

- Revenue growth (▼79% YoY)
  - Aero revenue (▼81% YoY) and Non-aero revenue (▼71% YoY)
- Aero revenue impacted by dip in traffic due to
  - Covid pandemic and subsequent flight capacity restrictions
- Non-aero revenue impacted by lower traffic
  - Retail incl. Duty Free (▼86% YoY)
- Operational EBITDA loss of INR 34 mn in Q2FY21 on Covid impact

#### **Key Developments in Q2FY21 - Airport Business**



#### **Cebu Airport**

- Revenue ▼92% YoY in constant currency terms
  - Pax growth ▼99% YoY; Air traffic movement ▼98% YoY
  - Operating expenses ▼40% YoY
  - EBITDA loss at INR 179 mn in Q2FY21

#### **Goa Airport**

- Construction & development works at Project Site at Mopa, were stopped temporarily during countrywide lockdown i.e. from 22<sup>nd</sup> March 2020 till 20<sup>th</sup> April 2020. The work resumed at site from 21<sup>st</sup> April 2020 with adherence to the guidelines issued by Govt. of India and Govt. Of Goa.
- Design & Planning work in progress
- Rehabilitation and resettlement works completed & handed over the houses to Project Affected Families
- Earth works and substructures works for passenger terminal building and ATC are in progress

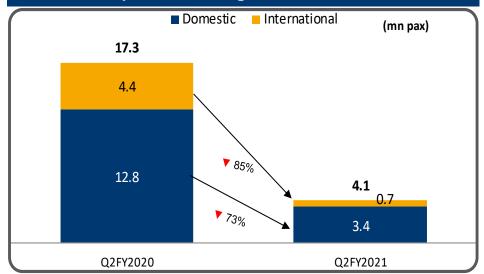
## Airports Business (Q2FY21) - Operational & Financial Highlights



(figures in INR mn)

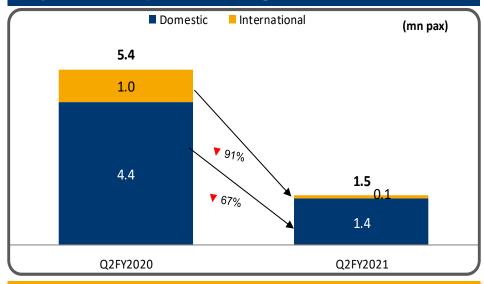
Particulars	•	Airport Business (Consolidated)		Airport Ialone)	Hyderabad Airport (Standalone)		
	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021	
Gross Revenues	15,125	6,284	9,290	4,061	3,945	846	
Net Revenues	10,502	4,350	4,832	2,182	3,779	792	
EBITDA ^	5,955	494	2,560	109	2,656	-34	
PAT	1,886	-3,820	48	-2,465	1,843	-554	

#### **Delhi Airport – Passenger Traffic declined 76%**



Traffic improved from 1.23 Mn in Q1FY21 to 4.1 Mn in Q2FY21

#### **Hyderabad Airport – Passenger Traffic declined 72%**



Traffic improved from 0.29 Mn in Q1FY21 to 1.53 Mn in Q2FY21

<sup>^</sup> Adjusted for revenue share on other income

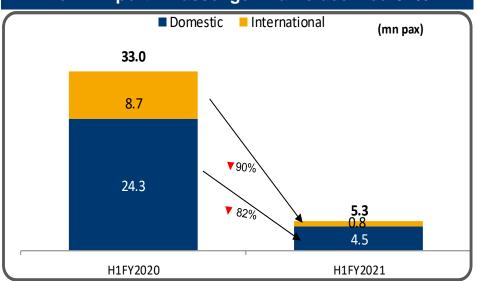
# Airports Business (H1FY21) - Operational & Financial Highlights



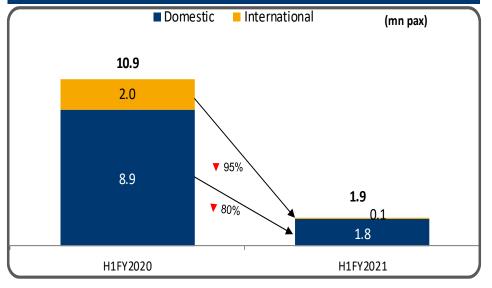
(figures in INR mn)

Particulars	•	Airport Business (Consolidated)		Airport alone)	Hyderabad Airport (Standalone)		
	H1FY2020	H1FY2021	H1FY2020	H1FY2021	H1FY2020	H1FY2021	
Gross Revenues	29,722	11,228	18,567	7,543	7,758	1,289	
Net Revenues	20,541	7,687	9,714	4,086	7,430	1,205	
EBITDA ^	11,790	-342	5,112	-476	5,248	-546	
PAT	3,266	-8,841	174	-4,869	3,673	-1,778	

#### **Delhi Airport – Passenger Traffic declined 84%**



#### **Hyderabad Airport – Passenger Traffic declined 83%**

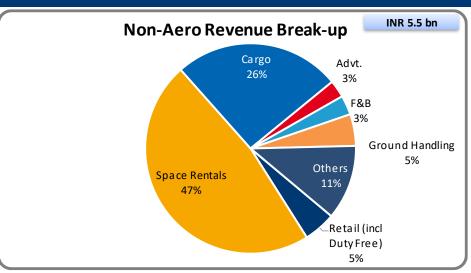


<sup>^</sup> Adjusted for revenue share on other income

#### **Delhi Airport - Non-Aero Revenues (H1FY21)**

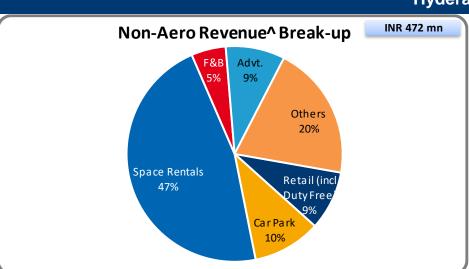






- Non-aero revenues ▼49% to INR 5.5bn
- Retail revenues ▼91% YoY to INR 271mn
  - Duty Free SPP down to INR 567 in H1FY21 from INR 824 in H1FY20
- Cargo revenues ▲2% YoY to INR 1.4bn
  - o Cargo vol. ▼42% YoY to 0.288 mn tons
- Advertisement revenues ▼81% to INR 147mn
  - Site occupancy rate down to 36% in H1FY21 vs 69% in H1FY20

#### **Hyderabad Airport**



- Non-aero revenues ▼75% to INR 472mn
- Retail revenues ▼91% to INR 42mn
  - Duty Free SPP improved to INR 567 in H1FY21 from INR 420 in H1FY20
- Car-Park revenue ▼88% to INR 48mn
- Advertisement : Revenues ▼78% to INR 42mn
  - Occupancy at 10% in H1FY21 vs 50% in H1FY20

### **Cebu Airport - Operational & Financial Highlights**

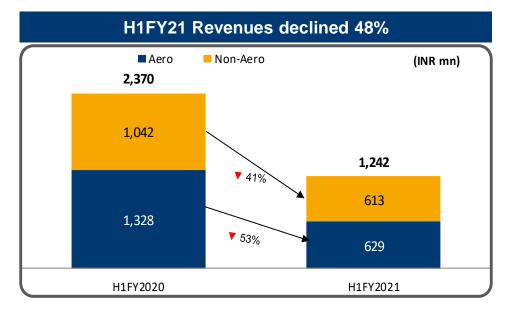


(figures in INR mn)

INR mn		Constant	Currency		Reported			
IIMIX IIIII	Q2FY2020	Q2FY2021	H1FY2020	H1FY2021	Q2FY2020	Q2FY2021	H1FY2020	H1FY2021
Gross Revenues	1,175	93	2,370	1,155	1,175	103	2,370	1,242
EBITDA	724	-179	1,522	434	724	-198	1,522	467
PAT	273	-452	416	-552	273	-501	416	-593

- Pax growth ▼99% YoY; Air traffic movement ▼98% YoY in Q2FY21
- Operating expenses ▼40% YoY in Q2FY21

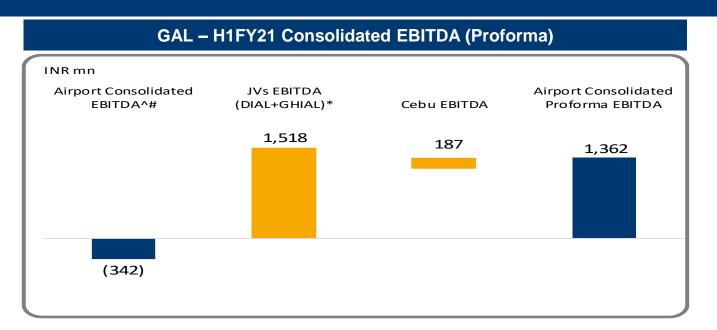
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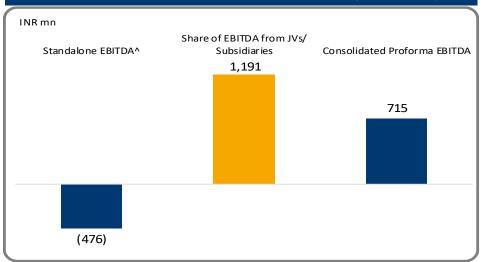
Note: Financials are at 100% level

### Significant Contribution of JVs and Subsidiaries

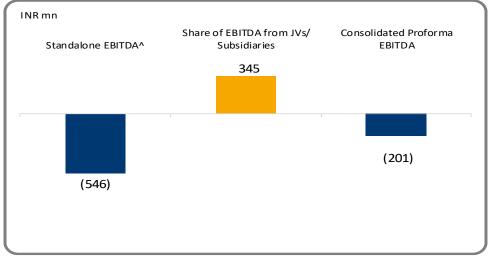








#### **GHIAL – H1FY21 Consolidated EBITDA (Proforma)**



<sup>^</sup> Adjusted for revenue share on other income; # also include airport subsidiaries; \* also includes share of JVs EBITDA where GAL has direct ownership



# **Energy Business**

#### **Key Developments in Q2FY21 – Energy Business**



#### **Warora Power Project**

- Revenue normalised for arrears ▼5% YoY
  - PLF including alternate power at 84.4% from 67.8% YoY
- EBITDA normalised for arrears ▼43% YoY
- Cash loss of INR 239 mn vs. cash profit of INR 302 mn in Q2FY20

#### **Kamalanga Power Project**

- Revenue ▲42% YoY
  - PLF including alternate power at 82% vs. 51% YoY
- EBITDA ▲62% YoY
- Cash profit of INR 937 mn vs. INR 205 mn in Q2FY20
- Received 50% of the regulatory receivables (INR 2.83 bn) from Haryana Discom and the balance would be paid after disposal of the case by Supreme Court

# **GMR Energy Ltd (GEL) - Operational & Financial Highlights**



(figures in INR mn)

Particulars	GEL Consolidated Proforma		Warora		Kama	alanga	So	olar
	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021
Revenue	8,015	9,728	3,885	3,728	4,045	5,758	110	110
EBITDA	2,393	2,704	1,275	754	1,213	1,964	110	100
Interest	3,100	3,005	1,026	1,015	1,420	1,435	50	40
PAT	(4,049)	(953)	(2,606)	(409)	(576)	126	10	10
PLF %			68%	84%	51%	82%	14%	14%
	H1FY2020	H1FY2021	H1FY2020	H1FY2021	H1FY2020	H1FY2021	H1FY2020	H1FY2021
Revenue	18,377	17,600	8,614	7,303	9,587	9,960	270	260
EBITDA	5,488	5,767	2,661	2,403	2,918	3,347	250	240
Interest	6,112	5,922	2,066	1,965	2,812	2,832	110	90
PAT	(4,989)	(1,623)	(2,580)	(103)	(909)	(283)	30	60
PLF %			78%	67%	63%	70%	16%	16%

Note: Kamalanga is a JV of GEL but considered 100% of Kamalanga financials for GEL Consolidated Proforma

• Net Debt (excluding Bajoli Holi Project under construction): INR 82.6 bn

#### **Coal Assets - PT GEMS**



(figures in INR mn)

Particulars	Golden Energy Mines							
Particulars	Q2FY2020	Q2FY2021	H1FY2020	H1FY2021				
Sales Vol. (mn tons)	5.8	8.1	13.3	17.0				
Revenues	15,433	19,334	34,413	42,470				
ЕВПОА	1,790	2,443	4,322	6,212				
PAT	1,005	1,584	2,544	4,057				

- Production ▲ 50% YoY to 8.1 mn tons in Q2FY21
- Realisation ▼ 18% YoY to USD 31.5/ton in Q2FY21 from USD 38.3/ton in Q2FY20
- Reduced Per ton Costs by 19% YoY to USD 27.5/ton in Q2FY21
- EBITDA per ton ▼ USD 0.5/ton YoY to USD 4/ ton in Q2FY21





#### **Key Developments in Q2FY21 – T&UI**



#### **Highway Business**

- Hyderabad Vijayawada and Ambala Chandigarh expressways have reached 93% and 90% traffic as compared to pre-Covid levels in October 2020
- Major maintenance of Hyderabad Vijayawada completed

#### **DFCC Business**

- Construction work has resumed from 20th April, 2020 and is picking up pace
- The Authority has extended the time lines for the completion of the project and the pace of execution is likely to further accelerate post monsoon.
- ~60% of package 201 and ~70% of package 202 completed

#### Krishnagiri SIR (KSIR) and Kakinada SEZ (KSEZ)

Signed definitive agreements to divest its entire stake in Kakinada SEZ to Aurobindo Realty & Infra Pvt. Ltd.

# **Highway Business Assets Performance**



(figures in INR mn)

Particulars	Hyderabad	I-Vijaywada	Ambala - Chandigarh		GPEL		Chennai ORR	
	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021	Q2FY2020	Q2FY2021
Revenue	457	434	150	139	147	293	246	239
EBITDA	334	344	100	77	99	102	189	(31)
Interest	689	694	125	133	152	85	196	221
PAT	(477)	(445)	(88)	(156)	19	83	(4)	(249)
Traffic (mn PCU)	8.6	8.2	4.3	3.6	-	-	-	-
	H1FY2020	H1FY2021	H1FY2020	H1FY2021	H1FY2020	H1FY2021	H1FY2020	H1FY2021
Revenue	959	690	297	202	296	436	503	472
EBITDA	760	534	204	95	194	190	379	148
Interest	1,362	1,374	246	261	279	209	393	419
PAT	(858)	(1,016)	(206)	(312)	50	119	(9)	(266)
Traffic (mn PCU)	18.3	13.4	8.7	5.3	-	-	-	-

# Urban Infrastructure – Potential to Unlock Substantial Value



#### Kakinada Special Investment Region



#### **✓** Divestment¹ of Group's entire stake in KSEZ²

- Signed Definitive Agreements for divestment by GSPHL<sup>3</sup> of its entire 51% stake in KSEZ<sup>2</sup> to Aurobindo Realty and Infrastructure Pvt. Ltd
- 100% equity stake of KGPL<sup>4</sup> held by KSEZ<sup>2</sup> would also be transferred to Aurobindo Realty.
- ✓ Consideration for the equity stake and sub-debt in KSEZ² INR 26.1 bn
  - INR 16 bn to be received on the closing date
  - INR 10.1 bn to be received in next 2 3 years which is contingent upon certain agreed milestones

#### Krishnagiri Special Investment Region



- √ 2,500 acres of land
- ✓ 275 acres being used for infra development, approvals in place
- ✓ Joint Venture with TIDCO<sup>5</sup>
- ✓ Industrial cluster catering to aerospace, automobile, logistics, engineering and electronics sectors





# **Thank You**

For further information, please visit

Website: www.gmrgroup.in or

Contact: investor.relations@gmrgroup.in





# **Annexures**

## **Annexures**



Particulars	No.
Checklist of Companies: Ind AS Consolidation and Change in Accounting Policy	А
Profitability Statement (Consolidated)	В
Financial Performance	
Airport Sector (Consolidated)	С
o Delhi Airport (Standalone)	D
<ul> <li>Hyderabad Airport (Standalone)</li> </ul>	E
Energy Sector (Consolidated)	F
Warora (Standalone)	G
Kamalanga (Standalone)	Н
PT GEMS (Indonesian Coal Mine)	I
Highways Sector (Consolidated)	J

# **Annexure A: Checklist of Companies - Ind AS Consolidation**



Segment	Companies	
	Delhi Airport	Yes
	Hyderabad Airport	Yes
	Mactan – Cebu Airport	No
Airports	Goa Airport	Yes
	DIAL JVs (excl Car Park JV)	No
	GHIAL JVs (excl Advertisement JV)	Yes
	GMR Airports Ltd	Yes
	GMR Energy Ltd (Standalone)	
Energy	Projects under GMR Energy Ltd - Warora, Kamalanga, Vemagiri, Solar, Hydro projects	No
	Indonesian Coal Mines	
	Rajahmundry	
Highwovo	GMR Highways Ltd	Yes
Highways	All road projects	Yes

Note: Profit/(Loss) from companies not consolidated is included in Profit/(Loss) of JVs / Associates

# **Annexure B : Profitability Statement (Consolidated)**



			INR mn		INR mn
	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Gross Revenue	20,182	11,341	12,938	40,103	24,278
Less: Revenue Share	4,911	1,775	2,226	9,783	4,001
Net Revenue	15,270	9,566	10,712	30,320	20,277
Total Expenditure	8,842	9,755	9,316	17,903	19,053
EBITDA	6,429	(189)	1,396	12,417	1,225
EBITDA margin	42%	-2%	13%	41%	6%
Other Income	1,461	904	1,543	3,599	2,429
Interest & Finance Charges	8,270	7,810	8,405	16,393	16,216
Depreciation	2,467	2,631	2,758	5,072	5,390
PBT before exceptional items	(2,847)	(9,727)	(8,224)	(5,450)	(17,952)
PBT	(2,847)	(9,727)	(8,224)	(5,450)	(17,952)
Тах	106	(1,511)	(404)	667	(1,915)
Profit after Tax (PAT)	(2,953)	(8,216)	(7,820)	(6,116)	(16,036)
Add: Share in Profit / (Loss) of JVs / Associates	(1,620)	(122)	327	(1,805)	205
PAT from Continuing Operations	(4,573)	(8,338)	(7,493)	(7,922)	(15,832)
Add: Profit / (Loss) from Discontinued Operations	(12)	(0)	(7)	(25)	(7)
Add: Other Comprehensive Income (OCI)	(340)	1,639	1,161	1,608	2,800
Total Comprehensive Income	(4,925)	(6,700)	(6,339)	(6,338)	(13,039)
Less: Minority Interest (MI)	824	(2,105)	(1,610)	2,610	(3,715)
Total Comprehensive Income (post MI)	(5,748)	(4,595)	(4,729)	(8,948)	(9,324)

# **Annexure C : Airport Business (Consolidated)**



			INR mn		INR mn
	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Aero Revenue	4,846	746	1,388	9,541	2,134
Non Aero Revenue	8,724	3,617	4,770	17,170	8,388
CPD Rentals	1,555	580	126	3,012	706
Gross Revenue	15,125	4,944	6,284	29,722	11,228
Less: Revenue Share	4,623	1,607	1,933	9,181	3,540
Net Revenue	10,502	3,337	4,350	20,541	7,687
Operating Expenditure	5,018	4,288	4,016	9,741	8,304
EBITDA	5,484	(951)	334	10,800	(617)
EBITDA margin	52%	-29%	8%	53%	-8%
Other Income	1,181	534	721	2,803	1,255
Interest & Finance Charges	3,037	3,586	3,705	6,253	7,291
Depreciation	2,163	2,383	2,417	4,386	4,799
РВТ	1,465	(6,386)	(5,066)	2,964	(11,452)
Tax	74	(1,534)	(489)	564	(2,023)
Profit after Tax (PAT)	1,391	(4,852)	(4,577)	2,400	(9,429)
Add: Share in Profit / (Loss) of JVs / Associates	495	-170	757	867	588
PAT (After share in JVs/Associates)	1,886	(5,022)	(3,820)	3,266	(8,841)

# **Annexure D : Delhi Airport (Standalone)**



			INR mn		INR mn
Particulars	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Aero Revenue	2,471	518	869	4,836	1,387
Non Aero Revenue	5,232	2,401	3,091	10,755	5,492
CPD Rentals	1,586	562	101	2,976	664
Gross Revenue	9,290	3,482	4,061	18,567	7,543
Less: Revenue Share	4,457	1,578	1,879	8,854	3,457
Net Revenue	4,832	1,904	2,182	9,714	4,086
Operating Expenditure	2,735	2,592	2,212	5,573	4,803
EBITDA	2,097	(687)	(30)	4,141	(717)
EBITDA margin	43%	-36%	-1%	43%	-18%
Other Income	792	222	297	2,307	520
Interest & Finance Charges	1,623	1,673	1,649	3,237	3,321
Depreciation	1,562	1,570	1,590	3,108	3,160
PBT	(297)	(3,708)	(2,971)	103	(6,679)
Tax	(345)	(1,304)	(506)	(71)	(1,810)
Profit after Tax (PAT)	48	(2,404)	(2,465)	174	(4,869)
Other Comprehensive Income (OCI)	60	711	871	1,202	1,581
Total Income (Including OCI)	108	(1,693)	(1,594)	1,376	(3,287)
Operational EBITDA (Adjusted for	revenue share	on other inc	ome)		
Reported EBITDA	2,097	(687)	(30)	4,141	(717)
Revenue share on Other Income (@45.99%)	319	102	135	590	237
SEIS Income	143	1	3	381	4
Operational EBITDA	2,560	(585)	109	5,112	(476)

# **Annexure E : Hyderabad Airport (Standalone)**



	INR mn			INR mn	
	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Aero Revenue	2,946	259	558	5,844	817
Non Aero Revenue	998	184	288	1,914	472
Gross Revenue	3,945	443	846	7,758	1,289
Less: Revenue Share	166	29	54	328	83
Net Revenue	3,779	414	792	7,430	1,205
Operating Expenditure	1,132	939	847	2,200	1,785
EBITDA	2,647	(525)	(55)	5,230	(580)
EBITDA margin	70%	-127%	-7%	70%	-48%
Other Income	252	337	551	525	888
Interest & Finance Charges	545	579	569	1,069	1,149
Depreciation	407	465	471	821	936
РВТ	1,948	(1,232)	(545)	3,865	(1,776)
Тах	104	(8)	9	192	1
Profit after Tax (PAT)	1,843	(1,224)	(554)	3,673	(1,778)
Other Comprehensive Income (OCI)	37	(104)	81	1,209	(23)
Total Income (Including OCI)	1,880	(1,328)	(473)	4,881	(1,801)
Operational EBITDA (Adjusted for					
Reported EBITDA	2,647	(525)	(55)	5,230	(580)
Revenue share on Other Income (@4%)	9	13	21	18	34
Operational EBITDA	2,656	(512)	(34)	5,248	(546)

# **Annexure F : Energy Business (Consolidated)**



		INR mn			
	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Gross Revenue	1,676	3,006	3,101	2,839	6,107
Operating Expenditure	1,869	3,056	3,048	3,152	6,105
EBITDA	(193)	(50)	52	(313)	2
EBITDA margin	-12%	<b>-2</b> %	2%	-11%	0%
Other Income	280	215	259	497	474
Interest & Fin Charges	975	756	779	2,136	1,535
Depreciation	18	9	9	26	19
PBT	(906)	(600)	(477)	(1,978)	(1,077)
Taxes	25	3	(2)	80	1
Profit after Tax (PAT)	(931)	(602)	(475)	(2,058)	(1,078)
Add: Share in Profit / (Loss) of JVs / Associates	(2,225)	24	(464)	(2,859)	(440)
PAT (After share in JVs/Associates)	(3,156)	(579)	(939)	(4,918)	(1,518)

# **Annexure G : Warora (Standalone) Power Plant**



		INR mn			
Particulars	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Total Revenue	3,885	3 <i>,</i> 575	3,728	8,614	7,303
Fuel - Consumption	2,021	1,440	2,543	4,766	3,983
Other Expenses	589	487	430	1,187	917
EBITDA	1,275	1,649	754	2,661	2,403
EBITDA margin	33%	46%	20%	31%	33%
Other Income	54	12	22	89	34
Interest & Finance Charges	1,026	950	1,015	2,066	1,965
Depreciation	302	302	304	601	606
Exceptional Income/(Expense)	-	-	-		
PBT	1	409	(543)	83	(135)
Taxes	2,606	104	(135)	2,663	(31)
PAT	(2606)	305	(409)	-2,580	(103)

Note: Financials are at 100% level

# **Annexure H : Kamalanga (Standalone) Power Plant**



		INR mn			
Particulars	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Total Revenue	4,045	4,202	5,758	9,587	9,960
Fuel - Consumption	2,026	2,082	2,931	4,818	5,012
Other Expenses	805	737	864	1,851	1,601
EBITDA	1,213	1,383	1,964	2,918	3,347
EBITDA margin	30%	33%	34%	30%	34%
Other Income	413	384	409	534	792
Interest & Finance Charges	1,420	1,397	1,435	2,812	2,832
Depreciation	780	779	811	1,549	1,590
Exceptional Income/(Expense)	-	-			
PBT	(575)	(410)	127	(908)	(283)
Taxes	1	(0)	0	1	0
PAT	(576)	(410)	126	(909)	(283)

Note: Financials are at 100% level

# **Annexure I : PT GEMS (Indonesian Coal Mine)**



	INR mn					
Particulars	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021	
Production (mn tons)	5.4	8.4	8.1	12.6	16.5	
Sales Volumes (mn tons)	5.8	8.9	8.1	13.3	17.0	
Gross Revenue	15,433	23,136	19,334	34,413	42,470	
Total Expenditure	13,643	19,367	16,890	30,091	36,257	
EBITDA	1,790	3,769	2,443	4,322	6,212	
EBITDA margin	12%	16%	13%	13%	15%	
Interest & Finance Charges (net)	193	110	181	320	291	
Depreciation	192	276	303	362	579	
PBT	1,406	3,383	1,960	3,639	5,343	
Taxes	401	910	376	1,095	1,286	
PAT	1,005	2,473	1,584	2,544	4,057	

Note: Financials are at 100% level; GMR owns 30% stake

# **Annexure J : Highway Business (Consolidated)**



		INR mn			
	Q2FY2020	Q1FY2021	Q2FY2021	H1FY2020	H1FY2021
Gross Revenue	1,414	864	1,397	2,925	2,261
Less: Revenue Share	288	168	293	602	460
Net Revenue	1,127	696	1,104	2,323	1,800
Operating Expenses	332	206	587	585	793
EBITDA	794	490	517	1,737	1,007
EBITDA margin	70%	70%	47%	75%	56%
Other Income	63	31	76	198	107
Interest & Finance Charges	1,114	999	1,082	2,190	2,081
Depreciation	228	142	240	466	382
PBT	(485)	(620)	(730)	(721)	(1,350)
Taxes	40	15	89	78	104
Profit after Tax (PAT)	(525)	(635)	(819)	(799)	(1,454)