

GMR INFRASTRUCTURE LTD.

FINANCIAL / OPERATIONAL OVERVIEW

Q2 FY 2010-11



Humility

Entrepreneurship

Teamwork & Relationships

Deliver The Promise

Learning

Social Responsibility

Respect for Individual

Presentation Flow



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Major Group Developments



Developments during FY 2010-11

- Refinancing of Intergen acquisition USD 737 Mn Term loan achieved;
- Infusion of Private Equity in GMR Energy aggregating INR 1350 Cr. by
 Temasek and IDEC
- Award of Male airport development and concession bid
- Successfully completed QIP INR 1,400 Cr.
- Prepayment of Corporate Loan of INR. 425 Cr. in GEL
- Prepayment of short term loan in GIL INR 800 Cr.
- Prepayment of term loan in GPCL INR 55 Cr.
- Prepayment of INR 336 Cr. Loan in VPGL, balance loan to be prepaid shortly.



Airports Sector

Delhi International Airport



Developments during FY 2010-11

Asset

- ■Terminal T3 commercial operations commenced from 28th Jul'10.
- •International operations in T3 have stabilized and running smoothly.
- Domestic operations to commence from 11th Nov'10.
- Several retail outlets have started operations at DIAL.
- ■22% increase in PAX from 11.5 Mn in H1 FY10 to 14.0 Mn in H1 FY11.
- DIAL awarded the British Construction Industry Award (BCIA) for the Best International Project on 14th Oct'10.

Delhi International Airport: Operational Performance



Traffic	Q1-2011	Q2-2011	Q2-2010	H1-2011	H1-2010	FY 2010	Q2-Q2	Q2-Q1	H1-H1
Passenger (mn)									
Arriving		 							
Domestic	2.7	2.3	1.7	5.0	3.9	9.0	33.7%	-14.0%	27.6%
International	1.1	1.1	0.9	2.1	1.9	4.1	15.0%	0.2%	11.7%
Departing		 							
Domestic	2.6	2.3	1.7	4.8	3.8	8.8	30.9%	-12.8%	28.0%
International	1.0	1.1	1.0	2.1	1.9	4.3	9.9%	12.3%	8.9%
Total Passengers	7.3	6.7	5.4	14.0	11.5	26.1	25.2%	-8.0%	22.0%
ATMs (Nos`000)		 							
Domestic	48.6	48.9	45.2	97.5	90.5	185.4	8.3%	0.6%	7.7%
International	17.6	17.3	15.5	34.9	30.9	63.5	11.6%	-1.7%	13.0%
Total ATM's	66.2	66.2	60.7	132.4	121.4	248.9	9.1%	0.0%	9.1%
Cargo (`000 in Tons)									
Inbound		 							
Domestic	23.4	24.1	17.1	47.5	32.6	77.2	40.8%	2.9%	45.6%
International	44.4	44.1	34.6	88.5	66.9	144.4	27.5%	-0.5%	32.2%
Outbound		: 							
Domestic	24.9	30.2	15.8	55.1	35.4	87.0	90.8%	21.1%	55.8%
International	55.3	56.2	46.8	111.4	92.8	190.1	20.0%	1.7%	20.1%
Total Cargo	147.9	154.6	114.4	302.5	227.7	498.7	35.2%	4.5%	32.9%

Delhi International Airport: Financial Performance



								R	s. Mn.
	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
Gross Revenue	2,673	2,839	2,657	5,511	5,233	11,532	7%	6%	5%
Aero Revenue	1,091	1,060	1,090	2,151	2,009	4,221	-3%	-3%	7%
Non Aero Revenue	1,072	1,247	952	2,320	2,052	5,094	31%	16%	13%
Cargo Revenue / Revenue share	312	332	525	644	1024	1,753	-37%	6%	-37%
CPD Rentals	197	199	90	396	149	464	122%	1%	165%
Less: Revenue Share	1,248	1,320	1,230	2,568	2,419	5,389	7%	6%	-206%
Net Revenue	1,425	1,518	1,427	2,944	2,814	6,143	6%	7%	5%
Total Expenditure	765	1,494	869	2,259	1,806	3,701	72%	95%	25%
EBITDA	661	24	558	685	1,009	2,442	-96%	-96%	-32%
EBITDA margin	46%	2%	39%	23%	36%	40%	-	-	-
Other Income	56	25	13	81	20	410	91%	-56%	304%
Interest & Finance Charges	318	610	302	930	629	1,281	102%	92%	48%
3 Depreciation	291	521	304	812	552	1,166	71%	79%	47%
Tax	11	-287	-55	-276	-91	-31			
PAT (Before Minority Interest)	95	-795	20	-700	-60	436			
PAT (After Minority Interest)	60	-428	11	-369	-30	347			
Cash Profit	380	-544	269	-164	401	1,575			
Cash Accrual	380	-544	269	-164	401	1,575			

¹ Increase in Non Aero Revenue is on account higher Ground Handling income & Duty Free.

Increase in Total Expenditure is mainly on account of additional maintenance cost incurred in T-3.

³ Increase in Interest & Depreciation is on account of capitalization of T-3 in Q2-FY11.

Delhi International Airport : Revenue Analysis



Amt. in Rs.

Revenue Segment	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
Aero revenue per Pax	149	158	164	153	164	162	-3.66%	6.04%	-6.71%
1 Non-aero revenue per pax	145	188	178	166	171	195	5.62%	29.66%	-2.92%
Total revenue per pax	294	346	342	319	335	357	1.17%	17.69%	-4.78%
Aero Revenue per ATM	16,482	16,014	16,532	16,248	16,541	16,958	-3.13%	-2.84%	-1.77%
2 Cargo revenue per Ton	3,132	3,310	5,835	3,221	5,792	4,776			

¹ Non Aero revenue per pax & Total Revenue per pax is excluding Cargo revenue & CPD rentals.

² Cargo operations outsourced post Q2-10. Presently DIAL has Revenue share of 26%.

Hyderabad International Airport



Developments during FY 2010-11

Asset Management

- PAX traffic grew by 17% to 3.66 Mn from 3.15 Mn.
- Increase in UDF approved by AERA: Domestic pax from INR 375 to INR 430 and international pax from INR 1000 to INR 1700, net of Service Tax
- GHIAL wins "BEST GREENFIELD AIRPORT" award for the year 2009 from Air Passengers Association of India

Commercial and Business Development

- Hyderabad Duty Free started operations on 9th July.
- TATA-AW has finalized GMR Aerospace Park as the location for their facility.
- MRO Construction started.

SEZ and CPD

Progress in developing a business school with Schulich, York University,
 Canada

Hyderabad International Airport : Operational Performance



		,							
Trafic	Q1-2011	Q2-2011	Q2-2010	H1-2011	H1-2010	FY 2010	Q2-Q2	Q2-Q1	H1-H1
Passenger (mn)									
Arriving									
Domestic	0.7	0.7	0.6	1.4	1.2	2.4	14.6%	-5.1%	19.3%
International	0.2	0.2	0.2	0.5	0.4	0.9	8.8%	2.9%	8.4%
Departing									
Domestic	0.7	0.7	0.6	1.3	1.1	2.4	12.8%	-4.4%	18.4%
International	0.2	0.3	0.2	0.5	0.4	0.8	11.1%	19.9%	9.8%
Total Passengers	1.8	1.8	1.6	3.7	3.1	6.5	12.7%	-1.0%	16.2%
ATMs (Nos`000)									
Domestic	16.8	17.2	16.2	34.0	33.2	67.0	6.3%	2.5%	2.5%
International	3.3	3.6	3.3	6.9	6.5	13.6	6.6%	7.0%	5.1%
Total ATM's	20.1	20.8	19.5	40.9	39.8	80.5	6.4%	3.2%	2.9%
Cargo (`000 in Tons)									
Inbound									
Domestic	3.4	3.7	3.0	7.0	6.1	12.4	22.3%	8.1%	16.3%
International	7.4	7.7	5.8	15.0	12.2	26.3	32.7%	3.5%	23.8%
Outbound									
Domestic	5.2	5.6	4.4	10.8	8.1	17.7	28.3%	8.4%	34.3%
International	3.1	3.5	2.7	6.6	4.9	10.3	31.1%	16.1%	34.5%
Total Cargo	19.0	20.5	15.8	39.5	31.2	66.6	29.3%	7.7%	26.7%

Hyderabad International Airport: Financial Performance



Rs. Mn

									• •	S. IVIII.
		Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
	Gross Revenue	1,138	1,192	941	2,330	2,017	4,212	27%	5%	15%
1	Aero Revenue	619	660	439	1,280	1,015	2,199	51%	7%	26%
	Non Aero Revenue	518	532	503	1,050	1,002	2,012	6%	3%	5%
	Less: Revenue Share	49	46	42	95	88	180	10%	-7%	9%
	Net Revenue	1088	1,146	900	2,234	1,930	4,032	27%	5%	-53%
	Total Expenditure	484	423	434	907	868	1,787	-2%	-13%	4%
	EBITDA	604	723	466	1,327	1,062	2,245	55%	20%	-56%
	EBITDA margin	55%	63%	52%	59%	55%	56%	-	-	-
	Other Income	138	26	23	164	20	67	17%	-81%	706%
2	Interest & Finance Charges (Net)	531	442	554	972	1,049	2,076	-20%	-17%	-7%
	Depreciation	296	299	298	594	582	1,246	0%	1%	2%
	Tax	-6	-1	0	-7	0	0	-	-84%	-
	PAT (Before Minority Interest)	-79	11	-364	-68	-549	-1,011	-	-	-34%
	PAT (After Minority Interest)	-3	7	-229	4	-346	-637			
	Cash Profit	217	310	-65	527	33	236			
	Cash Accrual	0	237	-7	238	33	236			

¹ Increase in Aero Revenue Q-o-Q is mainly due to charge of Rs. 124 Mn towards Service Tax arrears in UDF in Q2-10.

² Decrease in Interest & Finance charges is due to recovery for interest by GHIAL from GMR Hotels & resorts pursuant to demerger of Hotel business.

Hyderabad International Airport : Revenue Analysis



Amt. in Rs.

Revenue Segment	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
UDF per departing pax	471	502	308	487	420	450	63.2%	6.7%	16.0%
Aero rev per pax (excl. UDF)	232	241	259	236	261	260	-6.9%	4.1%	-9.4%
Non-aero rev per pax	139	144	150	142	152	144	-3.9%	3.4%	-6.8%
Total revenues excl. cargo per Pax	601	636	563	618	620	627	12.9%	5.8%	-0.3%
Aero Revenue per ATM	42,129	43,048	34,128	42,596	37,056	38,936	26.1%	2.2%	15.0%
Cargo revenues Per Ton	1,746	1,715	2,036	1,730	2,087	2,080	-15.8%	-1.8%	-17.5%

Turkey Airport (ISGIA): Operational Performance



Traffic	Q1 FY11	Q2 FY11	Q2 FY10	H1 FY11	H1 FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
Passengers: (Mn)									
Arriving									
Domestic	0.9	1.1	0.7	2.0	1.1	2.7	72.9%	23.5%	80.1%
International	0.5	0.6	0.3	1.1	0.6	1.2	96.3%	28.6%	99.1%
Departing									
Domestic	1.0	1.1	0.6	2.0	1.1	2.6	68.0%	11.8%	77.5%
International	0.4	0.7	0.3	1.0	0.5	1.2	89.8%	64.6%	91.7%
Total Passengers	2.8	3.6	2.0	6.4	3.4	7.7	81.1%	27.5%	86.4%
ATM: (Nos`000)									
Domestic	16.4	18.4	10.5	34.8	18.7	44.4	75.1%	12.0%	85.7%
International	10.6	12.6	7.0	23.2	12.3	26.4	79.2%	18.4%	89.2%
Total ATM's	27.0	30.9	17.5	58.0	31.0	70.8	76.7%	14.5%	87.1%
Cargo Volume: (`000 in Tons)									
Domestic	0.4	0.5	0.8	0.8	1.4	2.4	-37.2%	38.2%	-41.4%
International	5.2	6.6	2.0	11.7	3.6	9.8	223.0%	27.5%	225.4%
Total Cargo	5.5	7.1	2.8	12.6	5.0	12.1	151.4%	28.2%	149.7%
Fuel Sales: (`000 in Tons)									
Domestic	27.1	28.7	18.4	55.8	33.3	81.2	93.7%	6.1%	67.5%
International	35.2	44.7	29.7	79.9	50.4	109.6	115.4%	26.8%	58.4%
Total Fuel	62.3	73.4	48.18	135.7	83.7	190.7	106.4%	17.8%	62.0%

Turkey Airport (ISGIA): Financial Performance*



									Rs. Mn
	Q1 FY 11	Q2 FY 11	Q2 FY 10	H1FY11	H1FY10	FY10	Q2-Q1	Q2-Q1	H1-H1
Gross Revenue	502	675	335	1,178	567	1,356	101%	34%	108%
Aero Revenue	221	345	163	566	267	607	112%	56%	112%
Non Aero Revenue	218	264	120	483	207	562	120%	21%	134%
Fuel Revenue (Net)	63	66	52	129	94	186	27%	5%	38%
Net Revenue	502	675	335	1,178	567	1,356	101%	34%	108%
Total Expenditure	231	268	182	499	300	710	47%	16%	66%
EBITDA	271	407	154	679	267	646	164%	64%	154%
EBITDA margin	54%	60%	46%	58%	47%	48%			
Other Income	9	-49	 - 	-40	-	1	-	-	-
Interest & Finance Charges	212	200	3	412	13	509	-	-6%	-
Depreciation	126	125	19	251	45	289	-	-1%	-
Amortization of license fees	157	178	124	335	245	542	44%	13%	36%
Tax	14	144	3	158	-19	-112	-	-	-
PAT	-229	-289	5	-518	-17	-582	-	26%	-
Cash Profit	68	158	130	226	235	136	22%	132%	-4%
Cash Accrual	68	158	130	226	235	136	22%	132%	-4%

¹ Revenue has increase on account of Pax / ATM growth.

² Fuel Revenue (net of Fuel cost) has been shown above, however for consolidated financials, gross fuel revenue has been considered.

³ Other Income is negative in Q2-FY11 due to Forex loss in translation.

^{*} All financial numbers represent GIL's 40% ownership share

Turkey Airport (ISGIA): Revenue Analysis^



								Amt	. in Rs.
Sector	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
Aero revenue per pax	197	241	206	222	195	197	17.2%	22.7%	13.7%
Non-aero (non-fuel) revenue per pax	194	185	152	189	151	182	21.4%	-4.9%	25.3%
Aero revenue per ATM	20416	27,885	23,217	24,402	21,543	21,448	20.1%	36.6%	13.3%
Fuel (net) revenue per ATM	5,830	5,363	7,462	5,587	7,557	6,560	-28.1%	-8.0%	-26.1%

[^] Revenue numbers in this analysis pertain to 100% of ISGIA revenues.

Male International Airport, Maldives



Developments during FY 2010-11

Key Features of Concession

- Concession period: 25 years
- Scope of Work
 - Improvements to Existing Terminal & Other Areas
 - Proposed Investments up to 2014
 - New Integrated Passenger Terminal Building and Airport IT Enablement
 - New VIP/CIP and Cargo Terminals
 - Parking apron upgrade, runway lengthening and 3 connecting taxiways
 - Developments After 2014 till end of Concession
 - Expansion of Passenger Terminal
 - Extension of Parallel Taxiway to the north and Associated Works
 - Fuel Farm Capacity Expansion

Male International Airport, Maldives



Developments during FY 2010-11

Commercial

- Consortium:
 - GMR 77%
 - MAHB 23%
- Capex Details = USD 511 Mn.(include \$USD 78 Mn <u>Upfront Initial Concession</u>
 <u>Fees</u>)
- Debt: Equity Ratio of 2.33:1. However, GMR Infra's equity contribution would be limited to USD 30 mn of the total equity requirement of USD153mn, with the balance being funded from operating cashflows of the project.
- Upfront payment of USD 78 Mn made on 31st Oct 2010
- From 1st Jan 2012 allowed to collect and retain USD 25 per departing international passenger as ADC.
- Facts:
 - Year 2009 Revenue: USD 170 mn.
 - Revenue CAGR (2004 to 2009): 13%
 - Year 2009 EBITDA: USD 31 Mn.

Airports Sector Consolidated: Financial Performance



			3					R	s. Mn.
	Q1 FY 11	Q2 FY 11	Q2 FY 10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
Gross Revenue	5,445	6,196	4,666	11,641	9,057	20,063	33%	14%	29%
Aero Revenue	1,930	2,065	1,691	3,995	3,291	7,028	22%	7%	21%
Non Aero Revenue (incl. Fuel Revenue)	2,886	3,468	2,267	6,354	4,403	10,414	53%	20%	44%
Cargo Revenue / Revenue share	432	463	619	895	1,213	2,157	-25%	7%	-26%
CPD Rentals	197	199	90	396	149	464	122%	1%	165%
Less: Revenue Share	1,297	1,366	1272	2,663	2,506	5,569	7%	5%	6%
Net Revenue	4,148	4,830	3,394	8,978	6,551	14,494	42%	16%	37%
Total Expenditure	2,614	3,604	2,233	6,218	4,232	9,198	61%	38%	47%
EBITDA	1,534	1,226	1161	2,760	2,319	5,296	6%	-20%	19%
EBITDA margin	47%	32%	41%	39%	42%	44%	-	-	
Other Income	233	9	41	241	50	487	-79%	-96%	384%
Interest & Finance Charges	1115	1323	863	2,438	1,698	3,875	53%	19%	44%
Depreciation	723	983	631	1,707	1,199	2,742	56%	36%	42%
Amortization of license fees	157	178	124	335	245	542	44%	13%	36%
Tax	30	-115	-62	-85	-117	-145	86%	-486%	-27%
PAT (Before Minority Interest)	-258	-1,135	-353	-1,394	-658	-1232			
PAT (After Minority Interest)	-206	-800	-248	-1,008	-451	-972			
Cash Profit	624	-81	328	543	658	1,904			
Cash Accrual	408	-153	328	254	658	1,904			

Non Aero Revenue includes Gross Fuel Revenue, which is in line with the consolidated financials, however in SGIA, Turkey (slide 13) only Fuel Margin (Net of Fuel Cost) has been include in Revenue.

^{*}Turkey (ISGIA) financials consolidated to the extent of 40%



Energy Sector



Developments during FY 2010-11

GMR Energy (235 MW)

- The Barge mounted power plant was shifted to Kakinada in Apr 2010.
 - Started operation from Aug 2010 on Combined Cycle basis
- Gas allocation received from KG Basin to the extent of 75%.

Vemagiri (388 MW)

Application submitted to APTRANSCO based on APERC Order for recovery of Additional Fixed Charges till PPA period

Rajahmundry (768MW)

- EPC contract awarded to L&T.
- GTG procured from GE and STG from Alstom.
- Construction at advance stage
- Financial Closure achieved in September 2010.

Kamalanga (1,400 MW)

- Construction in progress.
- Approval obtained from Govt. of Orissa for enhancement of capacity by 350
 MW. EPC contract for additional capacity awarded to SEPCO, China



Developments during FY 2010-11

Chhattisgarh (1,370 MW)

- Land acquired for main plant.
- EPC contract for BTG awarded to Doosan, Korea
- Recommended for Coal Linkage by CEA ¹

EMCO Energy (600 MW)

- Land acquired and water allocation received
- LOA for Coal linkage and MOEF² approval received.
- BTG supply contract awarded to Shanghai Electric Corporation, China
- Construction works have commenced in early May 2010 and excavation for Foundation is under process.

1 CEA: Central Electricity Authority, 2 MOEF: Ministry of Environment and Forestry



Developments during FY 2010-11

Alaknanda (300 MW)

- CEA¹ concurrence received for DPR.
- Environmental Clearance received.
- Forest Clearance & Govt Land Acquisition in progress.

Other Hydro Projects (1840 MW)

- DPR submitted for CEA approval for Bajoli Holi
- Approval obtained from Govt of Nepal for capacity enhancement of Upper Karnali (900 MW) & Upper Marsyangdi (600 MW) projects- DPR under finalization.

Indonesia Coal Mine

- Mine feasibility studies and mine development plan under final stages
- Land acquisition under progress
- Logistics feasibility studies completed

1 CEA: Central Electricity Authority,



Operational Asset Details - GPCPL (Chennai) - Tamil Nadu

Particulars	UOM	Q1-2011	Q2-2011	Q2-2010	H1-2011	H1-2010	FY 2010		
Operating parameters									
PLF									
Achieved	%	63	40	76	51	80	68		
Heat rate									
Achieved		1892	1887	1853	1890	1853	1863		
GCV		9878	9825	9721	9851	9721	9770		
Power offtake									
Merchant									
Units sold	MU	-	-	-	-	-	-		
Realised rate	Rs/kWh	-	-	-	-	-			
Contracted / PPA									
Units sold	MU	272	175	332	447	699	1,180		
Realised rate	Rs/kWh	7.75	8.26	7.38	7.95	6.73	7.38		
Total units sold	MU	272	175	332	447	699	1,180		
Blended rate realised	Rs/kWh	7.75	8.26	7.38	7.95	6.73	7.38		



Operational Asset Details- VPGL (Vemagiri) – Andhra Pradesh

			1	_			
Particulars	UOM	Q1-2011	Q2-2011	Q2-2010	H1-2011	H1-2010	FY 2010
Operating parameters							
PLF							
Achieved	%	81	90	87	85	83	86
Heat rate							
Achieved		1703	1709	1704	1706	1706	1701
GCV		8950	8950	8950	8950	8950	8950
Power offtake							
Merchant							
Units sold	MU	-	-	-	-	-	-
Realised rate	Rs/kWh	-	-	-	-	-	-
Contracted / PPA							
Units sold	MU	682	772	741	1,454	1,417	2,917
Realised rate	Rs/kWh	2.72	2.71	2.76	2.71	2.74	2.71
Total units sold	MU	682	772	741	1,454	1,417	2,917
Blended rate realised	Rs/kWh	2.72	2.71	2.76	2.71	2.74	2.71
			! 				

Operational Asset Details- GEL (Kakinada) – Andhra Pradesh

	(
Particulars	UOM	Q1-2011	Q2-2011	Q2-2010	H1-2011	H1-2010	FY 2010		
Operating parameters									
PLF									
Achieved	%	-	46	26	46	27	28		
Heat rate									
Achieved		-	2244	2092	2244	2201	2174		
GCV(Actual)		9100	9100	11360	9100	11384	11360		
Power offtake									
Merchant									
Units sold	MU	-	265	136	265	260	361		
Realised rate	Rs/kWh	-	4.05	6.68	4.05	6.79	6.70		
Contracted / PPA									
Units sold	MU	-	-	-	-	-	-		
Realised rate	Rs/kWh	-	-	-	-	-	-		
Total units sold	MU	-	265	136	265	260	361		
Blended rate realised	Rs/kWh	-	4.05	6.68	4.05	6.79	6.70		

Energy Sector: Operational Performance



Q2 FY2010

	UOM	GMR Energy	GMR Power	Vemagiri	Total / Wtd Avg.
Plant Load Factor	%	46	40	90	66
Total Power Generation	Mn kWh	265	175	772	1,212
Contracted/ PPA power	Mn kWh	0	175	772	947
Merchant Power	Mn kWh	265	0	0	265
Average Tariff Realisation	Rs./kWh	4.05	8.11	2.71	3.78
Fuel Cost	Rs./kWh	2.17	6.32	1.61	2.41
Spread	Rs./kWh	1.88	1.79	1.10	1.37

Energy Sector Consolidated: Financial Performance



₹s.	N /	
.	HVV/	

	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
Gross Revenue	5,838	4,943	5,395	10,781	11,688	20,395	-8%	-15%	-8%
Contracted	3,934	3,553	4,436	7,486	8,500	16,368	-20%	-10%	-12%
Merchant Sale	-	1,020	864	1,020	1,776	2,364	18%		-43%
Power Trading and others	1,904	369	96	2,274	1,413	1,663	285%	-81%	61%
Cost of Fuel (including trading)	4,855	3,310	4,015	8,165	9,021	15,450	-18%	-32%	-9%
Expenses	414	607	306	1,020	715	1,935	98%	47%	43%
EBITDA	570	1,026	1,074	1,596	1,951	3,009	-4%	80%	-18%
EBITDA margin	14%	21%	20%	15%	17%	15%	-	-	-
Other Income	273	28	54	301	84	688	-48%	-90%	258%
2 Exceptional item	-	1,403	-	1,403	-				
Interest & Fin Charges (Net)	224	280	312	503	622	711	-10%	25%	-19%
Depreciation	292	368	209	660	509	1,096	76%	26%	30%
Tax	58	240	57	298	121	-453	322%	315%	147%
PAT (Before Minority Interest)	269	1,569	550	1,838	783	2,343	186%	484%	135%
PAT (After Minority Interest)	204	1,483	422	1,688	561	1,768	251%	627%	201%
Cash Profit	589	2,020	759	2,609	1,293	2,698	166%	243%	102%
3 Cash Accrual	498	667	610	1,165	992	604	9%	34%	17%

GEL started its combined cycle operations in Q2-FY11.

² Write back of EPC advance in Island Power, which was earlier impaired and charged to P&L. Detail Note given in next slide

Cash accrual is after prepayment of Loan of Rs. 550 Mn in GPCL & Rs. 480 mn in VPGL in Q2-FY11.

Note on Exceptional Item



The Group had acquired Island Power Company Pte. Ltd. (IPC) during May 2009. IPC had impaired and charged to Profit & Loss Account during 2007, an amount of SGD 42.40 million (Rs.140.33 Crores) paid as advance to EPC Vendors under an EPC Contract for its 765 MW gas based power plant as it was unable to secure the supply and transport of gas.

Subsequent to its acquisition, the Group has revived the project. IPC has been able to secure the supply and transport of gas and expects to achieve financial closure for the project by March 31, 2011. IPC has renegotiated with the EPC Vendors whereby, the EPC Vendors have agreed during August 2010 to give credit for the advance paid by IPC. The advance paid has been restored with reversal of impairment loss accounted earlier and is disclosed as an exceptional item in the consolidated financial results for the guarter ended September 30, 2010.



Highways & Urban Infrastructure Sectors

Highways- Projects Under Construction



Developments during FY 2010-11

Hyderabad-Vijayawada Project

- 181 kms, 4-lane project on a Toll Basis
- Total estimated project cost is Rs. 21,934 mn
- Financial Closure achieved on 6th April 2010 and to be confirmed by NHAI.

Hospet – Hungud Project

- 99 kms 4 land project on a Toll Basis
- Total estimated outlay of Rs. 16,509 mn
- Financial Closure achieved on 15th September 2010 and to be confirmed by NHAI

Chennai Outer Ring Road Project

- 29 kms, 6-lane and 2 Service Roads project on an Annuity Basis
- Total estimated project cost is Rs. 11,668 mn
- Financial Closure achieved on 2nd June 2010

Submission of Price Bids

- Submitted RFQs for 12 NHAI Projects
 - Total estimated outlay of Rs. 177,497 mn

Highways- Toll Projects



Operational Asset Details- GUEPL (Ulundurpet-Tindivanam)

11							
Operating metrics	Q1 FY11	Q2 FY11	Q2 FY10	H1 FY11	H1 FY10	FY10	
Lane km days tolled	26,536	26,827	26,827	53,363	53,363	106,434	
Traffic PCU (Nos. mn)	3.33	3.23	2.34	6.57	2.34	9.57	
PCU Factor	2.15	2.18	2.32	2.16	2.32	2.55	
1 Revenue Rs. / PCU	59.32	44.81	44.79	52.17	44.79	39.18	
Revenue Rs. / Lkmd	7,446	5,403	3,901	12,849	3,901	3,521	
Op. cost Rs. / Lkmd	1,010	957	2,589	1,968	2,589	1,121	
EBITDA Rs. / Lkmd	6,435	4,446	1,312	10,881	1,312	2,400	
EBITDA / Lkmd %	86.4%	82.3%	33.6%	84.7%	33.6%	68.2%	
Capacity cost Rs. / Lkmd	7,682	7,928	6,660	7,806	3,348	5,494	

Performance metrics	Q2 on Q2	Sequential	H1 on H1	
Traffic growth	38.4%	-2.9%	180.9%	
Revenue growth	38.5%	-27.4%	229.3%	
EBITDA growth	238.9%	-30.9%	729.5%	

In Q1 FY11, accumulated receivable of INR 50 Mn from TNSTC has been recognised.

Highways- Toll Projects



Operational Asset Details- GJEPL (Jadcherla)

Operating metrics	Operating metrics Q1 FY11 Q2 FY11 Q2 FY10 H1 FY11 H1 FY10						
Lane km days tolled	21,116	21,348	21,348	42,463	42,463	84,695	
Traffic PCU (Nos. mn)	2.94	2.86	2.58	5.80	4.85	10.29	
PCU Factor	2.21	2.26	2.32	2.23	2.33	2.31	
Revenue Rs. / PCU	39.93	41.45	40.41	40.68	42,463	84,695	
Revenue Rs. / Lkmd	5,559	5,561	4,893	11,120	4,899	4,934	
Op. cost Rs. / Lkmd	1,249	1,082	1,431	2,331	1,070	1,120	
EBITDA Rs. / Lkmd	4,310	4,479	3,463	8,789	3,829	3,813	
EBITDA % / Lkmd	77.5%	80.5%	70.8%	79.0%	78.2%	77.3%	
Capacity cost Rs. / Lkmd	5,910	6,299	6,487	6,106	6,372	6,437	

Performance metrics	Q2 on Q2	Sequential	H1 on H1	
Traffic growth	10.8%	-2.6%	19.6%	
Revenue growth	13.6%	0.0%	127.0%	
EBITDA growth	29.4%	3.9%	129.5%	

Highways- Toll Projects



Operational Asset Details- GACEPL (Ambala - Chandigarh)

Operating metrics	Q1 FY11	Q2 FY11	Q2 FY10	H1 FY11	H1 FY10	FY10	
Lane km days tolled	12,740	12,880	12,880	25,620	25,620	51,100	
Traffic PCU (Nos. mn)	2.54	2.46	2.30	4.99	4.68	9.55	
PCU Factor	1.36	1.39	1.40	1.37	1.40	1.39	
Revenue Rs. / PCU	21.04	21.09	18.89	21.07	22.47	19.50	
Revenue Rs. / Lkmd	4,190	4,025	3,380	8,215	3,385	3,644	
Op. cost Rs. / Lkmd	1,233	1,277	1,190	2,511	1,177	1,427	
EBITDA Rs. / Lkmd	2,956	2,747	2,191	5,704	2,208	2,217	
EBITDA % / Lkmd	70.6%	68.3%	64.8%	69.4%	65.2%	60.8%	
Capacity cost Rs. / Lkmd	10,434	10,110	11,092	10,271	10,791	10,271	

Performance metrics	Q2 on Q2	Sequential	H1 on H1	
Traffic growth	6.6%	-3.1%	6.7%	
Revenue growth	19.1%	-3.9%	142.7%	
EBITDA growth	25.4%	-7.1%	158.3%	

Highways- Annuity Projects



Operational Asset Details- Annuity Projects

GTTEPL		Q1-2011	Q2-2011	Q2-2010		H1-2011	H1-2010		FY 2010
Annuity receipt of Rs. 418.60 millions semi annually in May and November every year		202	202	202		404	403		809
GTAEPL									
Annuity receipt of Rs. 294.81 millions semi annually in May and November every year		147	147	147		294	294		590
GPEL									
Annuity receipt of Rs. 541.80 millions semi annually in Sep and March every year		269	272	272		542	542		1084

Highways Consolidated: Financial Performance



Rs.	M	l

	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q2	Q2-Q1	H1-H1
Gross Revenue	984	945	875	1,929	1,639	3,461	8%	-4%	18%
Annuity Revenue	618	622	622	1,240	1,239	2,482	0%	1%	0%
Toll Revenue	366	323	253	689	399	979	28%	-12%	73%
Operating Expenses	176	162	212	338	323	679	-24%	-8%	5%
EBITDA	808	784	662	1,591	1,316	2,781	18%	-3%	21%
EBITDA margin	82%	83%	76%	82%	80%	80%	-	_	
Other Income	63	59	23	122	30	275	156%	-6%	307%
Interest & Finance Charges (Net)	617	574	516	1,190	896	1,981	11%	-7%	33%
Depreciation	384	391	385	775	694	1,447	2%	2%	12%
Tax	8	22	26	30	40	105	-16%	173%	-26%
PAT (Before Minority Interest)	-137	-145	-242	-282	-283	-477	-40%	6%	0%
PAT (After Minority Interest)	-157	-175	-270	-332	-345	-654	-35%	11%	-4%
Cash Profit	242	247	143	488	410	970	72%	2%	19%
Cash Accrual	-353	247	143	-106	147	355	-	-	

Urban Infrastructure and Engineering, Procurement & Construction GMR

Developments during FY 2010-11

EPC Division

- Shifting focus from Select Sectors & Simple Projects to Multiple Sectors & more Complex Projects
 - Plan to compete for external business in the next 3-5 years
- Current projects under constructions
 - Order book from Energy ~ INR 900 Cr.
 - Won Coal Handling Plant and Miscellaneous packages in Warora Power Project. Work commenced on the same.
 - Work progressing at Kamalanga Project in Orissa
 - Work progressing for Civil Works in Vemagiri Power Plant
 - Order book from Highways ~ INR 2300 Cr.
 - Work progressing at Hyderabad-Vijayawada Project
 - Work progressing at Chennai ORR Project
 - Work progressing at Hungund Hospet Project

Others (incl. EPC): Financial Performance



Rs. Mn

		!	1						
	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	FY10	Q2-Q1	Q2-Q2	H1-H1
Gross Revenue	1,624	1,940	2,388	3,564	4,038	7,799	19%	-19%	-12%
1 EPC	405	759	1,692	1,164	2,842	4,098	87%	-55%	-59%
Investment & Other Operating Income	1,219	1,181	696	2,400	1,196	3,701	-3%	70%	101%
EBITDA	1,022	803	937	1,825	1,490	2,788	-21%	-14%	22%
EBITDA margin	63%	41%	39%	51%	37%	36%			
Other Income	104	47	37	151	111	184	-55%	27%	37%
Interest & Finance Charges	588	592	112	1,180	215	888	1%	431%	448%
Depreciation	92	72	59	164	133	295	-22%	21%	23%
Tax	2	51	163	53	262	171			
PAT	443	135	640	580	991	1,619	-70%	-79%	-41%
Cash Profit	519	192	675	713	1,086	1,774	-63%	-72%	-34%
Cash Accrual	413	192	493	607	888	1,014	-53%	-61%	-32%

¹ Decrease in Q2 FY11 EPC revenues (YoY) is mainly due to reduction in EPC income on completion of ISGIA project

² Increase in investment income in Q2-FY11 (Y-o-Y) is mainly on account of increase in treasury income in GIL post QIP in Apr-10.



Consolidated Financial Performance

Consolidated Profitability Statement



Rs. Mn

	Q1 FY11	Q2 FY11	Q2 FY10	H1FY11	H1FY10	H1FY10
Gross Revenue	13,610	13,583	13,214	27,194	26,224	51,234
Airports	5,445	6,196	4,666	11,641	9,057	20,063
Power	5,838	4,943	5,395	10,781	11,688	20,39
Roads	984	945	875	1,929	1,639	3,46 ⁻
Others (incl. EPC, Net of Inter segment adj.)	1,344	1,500	2,279	2,843	3,841	7,31
Net Revenue	12,313	12,217	11,943	24,531	23,718	45,66
Total Expenditure	8,539	8,656	8,142	17,195	16,704	32,022
EBITDA	3,775	3,561	3,801	7,336	7,014	13,643
EBITDA margin	30.7%	29.1%	31.8%	29.9%	29.6%	29.9%
Other Income	673	143	155	816	275	1,634
Exceptional Income		1403		1,403		
Interest & Finance Charges (Net)	2,383	2,492	1,771	4,875	3,370	7,223
Depreciation	1,648	1,993	1,408	3,641	2,781	6,12
PBT	416	622	776	1,039	1,138	1,93
Tax	98	197	183	295	306	-322
PAT (Before Minority Interest)	318	425	593	743	833	2,253
Minority Interest/ Share of Associates	34	-286	56	-252	71	669
PAT (After Minority Interest)	284	711	536	996	761	1,58
Cash Profit	1,974	2,380	1,904	4,354	3,447	7,34
Cash Accruals	967	952	1,573	1,921	2,686	3,877

¹ Airport Revenue includes Gross Fuel Revenue of SGIA, which is in line with the consolidated financials, however in SGIA, Turkey (slide 13) only Fuel Margin (Net of Fuel Cost) has been include in Revenue.

Consolidated Balance Sheet



Rs	M	n
	111	

	Jun-10	Sep-10	Sep-09	Mar-10
Equity	3,892	3,892	3,667	3,667
Reserves & Surplus	76,688	77,068	63,119	62,999
Preference shares issued by subsidiary	11,300	16,130	-	2,000
Minority Interest	18,103	18,338	17,830	17,902
Total Net worth	1,09,983	1,15,428	84,617	86,567
Loan funds	1,81,987	1,82,110	1,37,211	1,74,695
Pass through debt and interest free deposits	31,440	32,143	24,185	32,295
Deferred payment liability	3,454	3,513	21	0
Total Liabilities	3,26,865	3,33,193	2,46,034	2,93,558
Gross Block	1,48,187	1,93,636	1,34,293	1,48,896
Less: Accumulated Depreciation	24,637	26,556	20,179	23,416
Net Fixed Assets	1,23,549	1,67,080	1,14,115	1,25,481
Capital Work in Progress	120,388	97,584	85,893	103,797
Investment	59,774	37,498	30,772	46,410
Deferred Tax Assets / FC Monetary Item Trn Res.	720	806	-21	805
Cash & Bank Balance	15,929	25,304	16,554	16,339
Net Current Assets (other than Cash)	6,506	4,921	-1,278	727
Total Assets	3,26,865	3,33,193	2,46,034	2,93,558

Key Operating Ratios

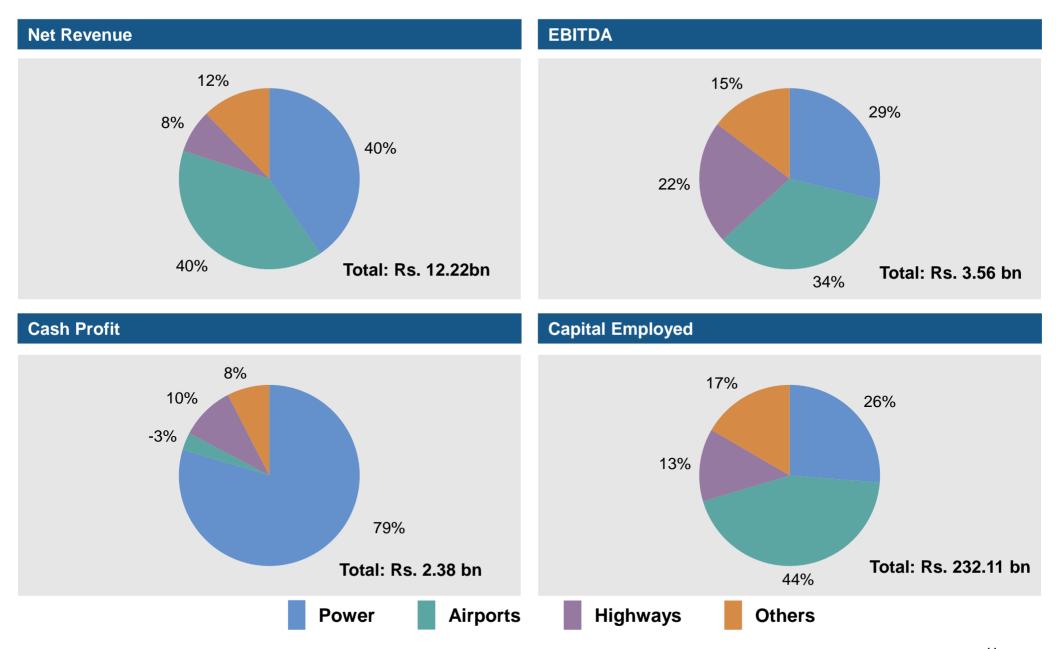


			1		
	Q1FY11	Q2FY11	Q2FY10	FY10	Description
EBITDA Margin	30.7%	29.2%	31.8%	29.9%	EBITDA / Net Revenue
EBITDA / Interest	1.58	1.43	2.15	1.89	EBITDA / Interest Cost
Net Debt : Equity	1.15	1.20	1.24	1.46	Net Debt / Networth
Net Operating Debt / EBITDA	5.58	7.17	4.23	6.84	Operating debt / EBITDA (annualized)
DSCR	1.31	1.28	1.88	1.50	(EBITDA + Other Income)/ (Interest + Debt Repayment)
Current Ratio	3.77	2.73	2.29	3.01	Current Assets / Current Liability

Net Debt= (Secured Loan+ Short Term loan- Cash & Cash Equivalent including Liquid Investment- ADF Funds securitized o/s- GHIAL Interest free loan – Deposits from concessionaire)

Sector-wise Financial Performance for Q2 FY2011

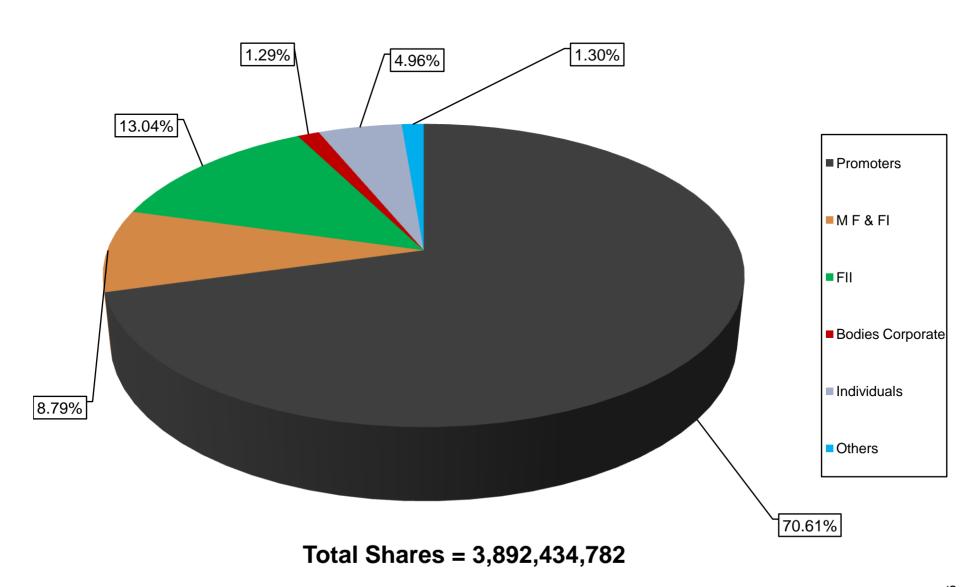




Shareholding Pattern



As on 30-Sep-2010





Thank You

For further information, please visit

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